



## **Tidel and GLORY announce Strategic Partnership**

January 12, 2018 – Carrollton, Texas and Lisle, Illinois – Tidel and GLORY today announced a strategic partnership to accelerate the growth of both companies' cash recycling solutions in a market expected to continue to grow rapidly.

The agreement pairs the industry's leading retail cash management solution providers. Tidel will add Glory's note recyclers to its recycling portfolio under the Tidel TR brand and will market the new recyclers to its retail customers and channel partners.

The relationship enables Tidel to address a broader range of customer needs with note recycling products that provide additional levels of performance and scalability required for today's cash intensive environments. For Glory, the relationship provides immediate access to Tidel's retail customer base and broad channel partner ecosystem.

"Tidel's channel infrastructure and customer base will increase Glory's reach and capability to service new customers in the retail segment," said Peter Wolf, SVP Retail Markets, Glory. "The retail cash recycling market is poised for significant growth in the near term. This partnership with Tidel will give us an edge to rapidly gain market share and reach new customers."

"We believe this agreement with Glory opens up substantial new opportunities for us," said Darren Taylor, Executive Vice President, Global Business Development, Tidel. "Glory's note recyclers are well recognized in the industry for having the broadest feature set backed by solid quality and reliability. They strongly complement our own portfolio of cash management systems, and our customers and partners stand to benefit."



## **ABOUT GLORY**

As a global leader in cash technology solutions, we provide the financial, retail, cash center and gaming industries with confidence that their cash is protected and always working to help build a stronger business.

Our cash automation technologies and process engineering services help businesses in more than 100 countries optimize the handling, movement and management of cash. While we span the globe, we personally engage with each customer to address their unique challenges and goals — enhancing staff efficiency, reducing operating costs and enabling a more rewarding customer experience.

Employing over 9,000 professionals worldwide with dedicated R&D and manufacturing facilities across the world, GLORY is built on a rich customer-focused, technology-driven heritage spanning almost a hundred years.

For further information please visit [www.glory-global.com](http://www.glory-global.com) or follow us on Twitter: [http://twitter.com/glory\\_global](http://twitter.com/glory_global).

## **ABOUT TIDEL**

Headquartered outside of Dallas, TX, Tidel is a leading provider of cash management solutions that empower retail institutions across the globe to better manage their daily cash operations, reduce risk, and increase profits. Since 1978, customers have relied on Tidel to provide the most innovative and reliable solutions that help secure, optimize, and streamline their cash environment. Information about Tidel and its products may be found on the company's website at [tidel.com](http://tidel.com).

### Media Contacts

#### **Glory**

Jackie Kuehl, VP Marketing  
630-577-1054 (office)  
630-674-5611 (mobile)  
[Jackie.kuehl@us.glory-global.com](mailto:Jackie.kuehl@us.glory-global.com)

#### **Tidel**

David Barclay, Director, Global Marketing  
1.800.678.7577 or 972.484.3358